

### Facts about the Surveys & Definitions

		<b>Large</b>	<b>Small</b>
<b>Organisation</b>	51 interviews with portfolio managers & fixed income traders	23	28
	Minimum turnover SEK denominated securities 2010, billion	70	2
<b>Response Rate</b>	84 per cent		
<b>Method</b>	Telephone interviews by TNS SIFO Prospera's interviewers		
<b>Time Period</b>	January 27 until March 8, 2011		
<b>Overall Performance</b>	Weighted average of 20 criteria covering the dealers' general features, analytical competence, sales' performance and price quoting. The scale used is 1-5, 5 represents the highest score. Each criterion is weighted by its importance.		
	In all 6 Nordic and 14 international dealers are covered by the survey. However, dealers which less than 7-8 of the interviewees have an opinion of are excluded. Only dealers included in both the Large and Small categories constitute the base for the ranks in the All Interviewees category.		
	Dealers with an equal overall performance score are on the top list placed in order according to their market penetration. Asterisk * marks tied ranks.		
<b>Rank Market Penetration</b>	Market penetration is measured by the percentage of organisations mentioning a certain dealer as a trading partner in SEK denominated securities during 2010.		

### Overall Performance - Top 5

	Rank	Mean Value	Dealer	Rank Market Penetration
<b>All Interviewees</b>				
Industry mean value 3,85				
	1	4,00	Danske Consensus	5
	2	3,88	Nordea	1
	3	3,87	SEB	*3
	4	3,80	Handelsbanken	2
	5	3,71	Swedbank	*3
<b>Tier 1</b>				
Industry mean value 3,66				
	1	4,08	Danske Consensus	5
	2	3,80	SEB	*1
	3	3,79	Nordea	*1
	4	3,72	Handelsbanken	*1
	5	3,61	Swedbank	*1
<b>Tier 2</b>				
Industry mean value 3,91				
	1	3,98	Nordea	1
	2	3,94	SEB	*3
	3	3,91	Danske Consensus	5
	4	3,89	Handelsbanken	2
	5	3,83	Swedbank	*3